



making work flow

Case Study: King Edward VI Grammar School, Chelmsford, Essex

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Case Summary

Name: King Edward VI Grammar School
Location: Chelmsford, Essex
Sector: Education

Challenge

- A range of manufacturers used for a variety of devices
- Complex strategy that is difficult to manage
- Costly

Solution

- ASL Technology

Benefits

- The new network of printers and copiers provides a 'one stop shop' for all users
- Huge financial savings for the school
- A fleet of devices from one single manufacturer

Challenge

A variety of printers were already in use across the school, all from different manufacturers. Ordering consumables was complex as a number of suppliers were involved and costs were difficult to control.

Solution

The school had a large network of printers in place but wanted to implement a smaller range from one single manufacturer. ASL supplied a Ricoh fleet of 39 printers and a range of high to mid volume copiers. A management system was also added, where toners could be monitored remotely and new consumables ordered, as and when required.

Benefits

The Ricoh fleet of devices supplied makes ordering and control of consumables much easier by using one manufacturer.

The new network of printers and copiers provides a 'one stop shop' for all users and has allowed for huge financial savings for the school.

"We chose ASL due to their professional advice and competitive rates. We have developed a long-standing relationship with their sales and service teams and are delighted with the benefits provided by the additional devices they have supplied."

Mark Scullin, KEGS

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